

**H S****MANAGEMENT  
PARTNERS, LLC**

# HS Management Partners, LLC Announces the Expansion of its Professional Team

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October 4, 2017

## PR Newswire Release

HS Management Partners, LLC (HSMP), a boutique Concentrated Quality Growth equity investment manager, is pleased to announce the addition of Erica Brailey as Vice President on the Investment Team.

“We are extremely pleased that Erica has joined our Firm. She brings a broad and deep set of analytical skills which further enhances our research effort,” said David Altman, Partner and Director of Research. Prior to joining the firm, Erica was an Investment Analyst at Voya Investment Management where she worked for seven years. She began her career in the Investment Analytics Group at BKF Asset Management (formerly John A. Levin & Co.) and then joined HSBC’s Global Metals & Mining Research Group.

Founded on the belief that a successful asset management practice requires strength across disciplines, HSMP has also strengthened its Operations Team with the addition of Charmaine Johnson, Vice President. “Charmaine is a valuable new team member. The depth and breadth of her experience and her familiarity with our platforms has allowed Charmaine to contribute efficiently and effectively,” stated Greg Nejme, Partner and President. Charmaine has served in various capacities in the financial services industry throughout her career, most recently as a Performance Reporting Analyst at City National Rochdale.

With the addition of Charmaine and Erica, HSMP’s Team now totals 17 professionals with an average of 22 years of financial services industry experience.

HS Management Partners is an institutionally-oriented investment manager, with an emphasis on foundations, endowments, corporate pensions, and high-net worth individuals, including family offices. Earlier this year, HSMP completed its ten-year performance track record and assets under management are in excess of \$3.8 billion (as of September 30<sup>th</sup>, 2017).

### **About HSMP**

Founded in 2007, HS Management Partners, LLC is a New York-based investment adviser singularly focused on the implementation of its sole methodology, the **HSMP Concentrated Quality Growth Equity strategy**. HSMP applies a bottom-up, fundamental approach - including a strong valuation discipline - to the active management of concentrated portfolios of 20-25 quality growth businesses. We manage advisory accounts primarily for charitable organizations, pension and profit sharing plans, and high net worth individuals, including family offices. For additional information on HS Management Partners, please visit our website at [www.hsmanage.com](http://www.hsmanage.com) which includes an [informational video](#) about the Firm or contact Bart Buxbaum, Partner & Director of Client Service, directly at 212-888-0060 or at [bbuxbaum@hsmanage.com](mailto:bbuxbaum@hsmanage.com).

### **Disclosures**

*Investment in securities involves significant risks that clients should be prepared to bare, including the risk of loss of principal. Please refer to HSMP’s website ([www.hsmanage.com](http://www.hsmanage.com)) and our Firm Brochure (ADV Part 2A) posted there for more information about our Firm and our investment strategy.*

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